

**FOR IMMEDIATE RELEASE: April 5, 2005**

**CONTACT:**

J. Michael Wilson, Vice President  
10East Corp.  
1387 Cassat Avenue  
Jacksonville, Florida 32205  
Phone: 904-220-3627  
<http://www.10East.com>

**10East Corp. to Offer Customized TDS Recon Rugged Handheld Computers  
for the Railroad Market**

*Compact and extremely rugged handhelds will offer Linux OS and replace "consumer grade" PDAs*

Jacksonville, FL—April 4, 2005—10East Corp. announced today that it will market, distribute, and support the Tripod Data Systems (TDS) Recon™ rugged handheld computer in the railroad market. 10East will couple the power and flexibility of the popular Linux open-source operating system with the TDS Recon™, creating a tool that will deliver rail workers a combination of performance and durability not currently available to the rail market.

“Our rail customers have been asking for a handheld computer that will withstand the harsh work conditions and the inevitable bumping and dropping of daily use,” said Mike Wilson, Vice President of 10East Corp. We’re excited to be using the TDS Recon™ to provide this solution. The Recon™ exemplifies 'rugged,' and high-quality TDS products have proven themselves in other demanding industries.

“In addition, we’ve been amazed by the interest in our project from the Linux community, as well as from companies that have been waiting for Linux to be paired with truly rugged handheld hardware. You’ll see the Linux-based Recon™ being used in military, homeland security, aeronautic, heavy industrial, medical, and many other vertical markets.”

The Recon™ is designed for all-day operation in extreme outdoor and industrial environments. It meets MIL-STD-810F military standards for drops, vibration, and temperature extremes. It also has an IP67 rating, meaning it is impervious to water and dust. Weighing in at 17 ounces, with widely spaced buttons, a bright TFT reflective color display, and a comfortable grip, the Recon™ is a perfect fit for the rail industry. Its power comes from the proven and reliable 400 MHz Intel XScale processor, with 64 MB of SDRAM and 128 MB of internal nonvolatile Flash storage, and it features two CompactFlash slots, a standard 9-pin serial port, a high-speed USB port, and a 15-hour rechargeable NiMH battery.

RailDOCS™ (Railway Daily Operations Control System), the flagship service offering of 10East Corp., has been enabling world-class business management in the rail sector since 1996. RailDOCS™ provides railroads, transits, and light rail customers with tools that enable the efficient management of business intelligence, business processes, personnel, projects, and tasks, while lowering capital and operating costs. 10East

customers include the rail giants BNSF Railway Company, CSX Transportation, Union Pacific Railroad, and a number other railroads.

### **About Tripod Data Systems**

Tripod Data Systems (TDS) designs and manufactures mobile computing systems for extreme outdoor and industrial environments. The rugged TDS Recon™ handheld computer helps users collect accurate field data and work more productively in public safety, field service, utilities, military, and other outdoor or service-related applications. The Recon™ handheld meets military specifications for drops, vibration, immersion, and temperature extremes, and with an IP67 rating, it's impervious to water and dust. TDS is a wholly owned subsidiary of Trimble. The company is headquartered in Corvallis, Ore., and was founded in 1987. For more information about TDS, visit [www.tdsway.com/handhelds](http://www.tdsway.com/handhelds), e-mail [handhelds@tdsway.com](mailto:handhelds@tdsway.com) or call 541-752-9000.

### **About 10East Corp.**

10East Corp. is an application service and business process outsourcing provider of business management solutions to the North American railroad industry. Over the last 3-4 years, 10East has pioneered enabling the mobile worker with tools that drive business processes, the collection and dissemination of information, and communication with the front line employee. These applications, as well as the mobile hardware, are tightly managed and supported by the powerful and robust **RailDOCS Mobile Business Platform**, which was built from the ground up by 10East and leverages the power of Linux.